

**THE
NEW ENGLAND
COUNCIL**

Fall 2012 New Board Members

Joseph J. Barry
Senior Vice President - Regulatory, Industry, and Government Affairs
State Street Corporation
Boston, MA

Joe Barry is senior vice president in State Street's Regulatory, Industry, and Government Affairs department. In that role, Mr. Barry is responsible for U.S. Federal and state government and public policy related activities. His duties include identifying key legislative and regulatory issues for State Street, lobbying Congress and the executive branch in support of State Street's policy objectives, providing regulatory and legislative briefings for State Street colleagues and customers, and leading State Street's political engagement strategy. He divides his time between Boston and Washington, D.C.

Prior to joining State Street, Mr. Barry served for over a decade as a Legislative Assistant to a United States Senator, where he covered a broad range business, taxation, transportation, and energy policy issues.

Mr. Barry is a graduate of Harvard College, with an undergraduate degree in Philosophy.

Kevin C. Conroy
Counsel
Foley Hoag
Boston, MA

Kevin Conroy is a counsel in the firm's Administrative Law Department, where he maintains a regulatory and government investigations practice with a primary focus on the health care and energy sectors. Kevin has considerable experience with state investigations concerning false claims and consumer protection issues, as well as state legislative and regulatory matters for the health care and energy sectors.

Kevin most recently served as the Massachusetts Deputy Attorney General. In that capacity, he assisted Attorney General Martha Coakley in the overall management of the Attorney General's Office and supervised nearly all civil matters in the office including employment, labor, non-profit, consumer enforcement, insurance, financial services, civil rights, health care and energy. Before this appointment, Kevin served as the Chief of the Attorney General's Business and Labor Bureau, overseeing divisions including Business, Technology and Economic Development, Fair Labor, Medicaid Fraud and Non-Profit/Public Charities.

At the Attorney General's Office, Kevin helped direct the Attorney General's health care activities, including overseeing the for-profit conversions of a number of large hospitals, the review of the activities of a variety of large providers and insurers, and Medicaid fraud investigations. He also helped to lead

negotiations with the Commonwealth's utilities, generators and members of the Patrick Administration regarding renewable development, electricity rate issues, and transmission and generation development.

Prior to his tenure at the Attorney General's Office, Kevin was the Chief of Staff and General Counsel of the New England Council, a business trade organization focused on economic development in New England. In this role, Kevin advocated for the Council's priorities in health care, energy and financial services before the New England congressional delegation and Governors.

Kevin has considerable political experience serving as Campaign Manager for Martha Coakley's senate race in 2009 and in various roles for Senator John Kerry's presidential race in 2004.

Kevin began his legal career at Foley Hoag before joining the New England Council in 2005. He returned to the firm in 2012.

Gerald (Jerry) Daly
Regional Vice President, Client Management
UnitedHealthcare National Accounts
Hartford, CT

Jerry has over 25 years of experience in the healthcare and consulting industries. He re-joined UnitedHealth Group in 2006 after spending 8 years with Mercer Human Resource Consulting where he was responsible for developing and managing relationships with senior business leaders across New England and the Northeastern U.S.

In his current role as Regional Vice President, Jerry is responsible for managing UnitedHealthcare's National Account client book of business across New England. Jerry leads a team of Strategic Client Executives who work with clients on the design and execution of their health care strategy. Jerry has ultimate management responsibility for each client and is personally engaged with their leadership as well as key business organizations such as The New England Council. Examples of current New England clients are EMC, Raytheon, Covidien, CVS, Unum, and Staples.

Jerry graduated from the University of Vermont with a B.S. in Business and received his MBA from Rensselaer Polytechnic Institute. He and his wife Donna live in Farmington, CT and their children graduated from Bryant University and Springfield College.

Kristin L. Fraser
Managing Partner
KPMG LLP
Providence, RI

Background

Kristin is the Managing Partner for the KPMG Providence Office and Audit partner in KPMG's Boston Business Unit's Consumer & Industrial Business practice. She has more than 17 years of experience providing financial statement audit and audit of internal control services to public and private companies. She is also responsible for overseeing the delivery of high quality client service, development of marketplace strategy, attracting and retaining key resources, and representing the firm in the marketplace and community for the Greater Rhode Island market.

Professional and Industry Experience

Kristin has provided professional audit services to several large multinational companies in accordance with PCAOB requirements and U.S. GAAP. Her audit experience ranges from SEC filings and Hong Kong Stock Exchange filings, carve-out financial statements, mergers and acquisitions and pension plans audits. She has a thorough understanding of SEC rules and regulations and has been involved in numerous debt and equity offerings. Kristin's extensive industry experience includes consumer products wholesale and retail distribution and global manufacturing.

Kristin has extensive experience with initial public offerings, SOX 404 compliance, revenue recognition, mergers and acquisitions, discontinued operations and share-based compensation. She recently assembled and led a global team to assist a multi-national client with their global IFRS conversion and initial public offering in Hong Kong.

Other Activities

Active in the community, Kristin serves on the board of directors as treasurer for Junior Achievement of Rhode Island and on the board of directors for the Rhode Island Society of Certified Public Accountants, a trustee and Executive Committee Member of the Providence Foundation and is a Rhode Island Commodore.

Eric Kraus **Senior Vice President - Corporate Communications** **Covidien** **Mansfield, MA**

Eric A. Kraus is Senior Vice President of Corporate Communications and Public Affairs at Covidien plc, a leading \$12 billion global healthcare products company. The business, formerly known as Tyco Healthcare, separated from parent company Tyco International on June 29, 2007.

Mr. Kraus, 50, is responsible for directing Covidien's global communications strategies. This encompasses both internal and external communications initiatives worldwide, including corporate marketing, public relations, media relations, financial communications, crisis communications, issues management, philanthropy and the company's Internet/Intranet presence. He is also responsible for establishing policy, strategy and guidelines for Covidien's public and government affairs activities and communicating its initiatives and results, both internally and externally.

Prior to joining the organization in July 2006, Mr. Kraus was Vice President, External Relations, Gillette, for The Procter & Gamble Company, a position he assumed following the October 2005 merger of P&G and The Gillette Company, where he served as Vice President, Corporate Communications and Public Affairs. In this position, which he held from July 1999 until the merger, he had worldwide responsibility for all communications and public affairs strategies and functions. During his tenure, he also played a key role in the development of the Gillette Centers for Women's Cancers at the Dana-Farber Cancer Institute and Massachusetts General Hospital, and he was instrumental in negotiating the sponsorship of Gillette Stadium (home of the NFL's New England Patriots and Major League Soccer's New England Revolution).

Before joining Gillette in 1993 as Director of Communications for the Gillette North Atlantic Group, Mr. Kraus was a Public Relations Manager for Miller Brewing Company. Before that, he served as Director

of Communications for Scitex America, a digital imaging equipment manufacturer, worked as an account executive at two leading public relations agencies and was a reporter for the Boston Herald.

A 1983 graduate of Boston University, Mr. Kraus is the Chairman of the Board of Selectmen in Walpole, Mass.; President of Walpole Little League; and past Chairman of the Board of Directors of the National Kidney Foundation of Massachusetts, New Hampshire, Rhode Island and Vermont. He and his wife, Christine, have two children.

Diane Mercier
President - New Hampshire
People's United Bank
Manchester, NH

Professional Background:

Since 2009, Mercier has served as People's United Bank President for New Hampshire. Dianne's banking career began in New Hampshire in 1985, holding various positions in both regional and commercial banking. Mercier holds a Bachelor's degree in Marketing from Southern New Hampshire University. Dianne lives in Manchester, NH with her husband, John, and they have two grown children.

Civic and Charitable Activities:

Elliot Health System, Manchester Trustee
Rivier College, Nashua, NH Trustee
Manchester Chamber of Commerce Board Member
Manchester Employee's Contributory Trustee Retirement System

NH Bar Foundation Board Member
NH Public Radio Board Member
NH Business Committee for the Arts Board Member
Amoskeag Industries Board Member

Awards:

2012 Outstanding Women in Business Award NH Business Review

Edmund F. Murphy III
Head of Defined Contribution
Putnam Investments
Boston, MA

Ed Murphy is Managing Director for Putnam Investments responsible for the defined contribution business which consists of Putnam's recordkeeping, investment only, and rollover businesses. He also serves on the firm's Operating Committee.

Prior to joining Putnam Investments, Mr. Murphy spent 17 years with Fidelity Investments and held numerous executive and senior management level positions in Fidelity's institutional, private equity and retail businesses.

From 2007–2009, Mr. Murphy served as executive vice president of distribution for Personal and Workplace Investing (PWI), a division of Fidelity Investments. Mr. Murphy was responsible for all new and recurring revenue for PWI's institutional business and the distribution and servicing of Fidelity's institutional products including defined contribution, defined benefit and investment only. He led a cross-functional organization of 1,300 employees providing services to 16,000 corporations with over 14 million participants and assets of \$950 billion.

From 2003-2007, Mr. Murphy was the executive vice president of Fidelity Institutional Retirement Services Company (FIRSCo). In this position, Mr. Murphy was responsible for FIRSCo's Emerging Corporate Market (ECM), a business that consisted of 750 employees providing defined contribution and payroll services to small and mid-sized companies.

From 1999-2003, Mr. Murphy served as managing director of Fidelity Capital, fidelity Investments' private equity and new business development arm. As managing director, he oversaw the management of several of Fidelity Capital's operating companies, including the Seaport Hotel and World Trade Center Boston complex, Advisor Technology Services, J. Robert Scott and Fidelity Charitable Services. Additionally, he served as a board member for several other Fidelity-owned companies. During his tenure at fidelity Capital, Mr. Murphy also served as president and CEO of Veritude, LLC, a contingent staffing firm owned by Fidelity, and as chairman of BostonCoach.

Prior to joining Fidelity Capital, Mr. Murphy was the senior vice president of strategic planning at Fidelity Personal Investments and Brokerage Group. He has also served as the senior vice president of distribution overseeing 37 Fidelity retail investor centers across the eastern part of the country. Prior to joining Fidelity in 1991, he spent six years with Merrill Lynch.

Mark Reilly
Senior Vice President of Government and Regulatory Relations
Comcast Northeast Division
Manchester, NH

Mark Reilly serves as Senior Vice President of Government and Regulatory Relations for Comcast's Northeast Division. In this position, he oversees all government relations, public policy, community relations, public relations, local franchising and state legislative matters for Comcast in five New England states, New York, New Jersey, Pennsylvania, Ohio, Delaware, Maryland, Virginia, West Virginia, North Carolina and the District of Columbia.

Mr. Reilly brings more than seventeen years of cable industry experience to this role, holding various government, community, legal and public affairs positions with Comcast and its predecessor companies, including Continental Cablevision, MediaOne and AT&T Broadband. Mr. Reilly has also been a guest lecturer at Boston University's College of Communications.

Prior to entering the cable industry, Mr. Reilly was Deputy Secretary of State for the Massachusetts Securities Division. In that role, he was responsible for legal, regulatory and legislative issues and managed the staff responsible for the registration of securities and registration of those individuals who sell securities or offer investment advice as well as enforcement prosecution for violations of the state's securities laws. From 1989 to 1991, Mr. Reilly worked as an associate in the law firm of Horvitz & Brillhante. He began his career as Chief of Staff to then State Representative Joan Menard for four years. A native of Taunton, Massachusetts, he received his bachelor's degree from Suffolk University and his law degree from New England School of Law. He and his wife reside in Boxford, MA, with their two daughters.

James Roosevelt, Jr.
Chief Executive Officer
Tufts Health Plan
Watertown, MA

Mr. Roosevelt joined Tufts Health Plan in 1999 as senior vice president and general counsel and held that position until June 2005, when he became president and chief executive officer. As the general counsel, he presided over the legal department and the company's compliance, privacy and government relations functions.

Before joining Tufts Health Plan, Mr. Roosevelt was the associate commissioner for Retirement Policy for the Social Security Administration in Washington, D.C. He has also served as chief legal counsel for the Massachusetts Democratic Party and is co-chair of the Rules and By-laws Committee of the Democratic National Committee. Mr. Roosevelt spent 10 years as partner at Choate, Hall and Stewart in Boston. He is past chairman of the board of trustees for the Massachusetts Hospital Association, past president of the American Health Lawyers Association and past chairman of the board of trustees for Mount Auburn Hospital. Currently, Mr. Roosevelt serves as chairman of the board of directors for Massachusetts Association of Health Plans, and as a member of the board of directors at America's Health Insurance Plans and the Kenneth B. Schwartz Center. He is also co-chair of the board of directors for the Tufts Health Care Institute. In November 2008, President-elect Barack Obama appointed Mr. Roosevelt to his transition team to co-chair a review of the Social Security Administration.

Mr. Roosevelt received his J.D. from Harvard Law School and his A.B. with honors in government from Harvard College. He has also completed the Advanced Management Program at Harvard Business School.

John Stadler
Senior Partner
PricewaterhouseCoopers LLP
Boston, MA

John is a senior partner in the PricewaterhouseCoopers Global Financial Services Practice, focused on our Asset Management and Banking Industry Groups based in Boston, MA (USA).

John is responsible for serving several large engagements in the financial services industry, including being responsible for global relationship management and corporate audit work performed for Global financial services providers, banks and asset managers.

His client experiences include banking, investment management, product and sales distribution practice, assistance with client profitability models and back office support for transfer agency and shareholder servicing operations. He has advised investment management clients on matters relating to acquisitions, initial public offerings and mutual fund trustee reporting and has significant experience delivering client service internationally.

John is currently the partner on Wellington Management Company, Legg Mason Inc, Natixis Asset Management and State Street Corporation. In addition he has worked on Boston Financial Data Services, Bank of America and Fidelity.

John has been with PricewaterhouseCoopers since 1988 and holds a B.S. from Villanova University in Accounting. He is a member of the American Institute of Certified Public Accountants and the Massachusetts Association of CPA's. John is a contributor to his community through non-profit area volunteer work including local government boards and the American Red Cross of Massachusetts where he sits as Regional Chair. He and his wife live in North Walpole, Massachusetts with their two children.

Joanne M. Sullivan
Vice President & Director of Government & Community Relations
Federal Home Loan Bank of Boston
Boston, MA

Joanne M. Sullivan is vice president and director of Government & Community Relations at the Federal Home Loan Bank of Boston (the Bank), a \$55 billion cooperatively-owned wholesale bank with over 460 member financial institutions throughout New England. Before coming to the Bank, Joanne was senior manager of government affairs for Fleet and BankBoston.

Joanne represents the Bank in all government and community relations areas. She is responsible for establishing and cultivating contacts with public interest groups, industry organizations and housing-related entities to make known and gain acceptance of Bank policies, programs and needs and to seek opportunities for collaboration on mission-related projects. She represents the Bank in all of its charitable activities and works with Bank staff to identify and create opportunities to leverage the Bank's activities in its housing- and economic-development areas.

Joanne serves on the New England Council Financial Services Committee; the Greater Boston Chamber of Commerce Women's Advisory Board, Government Affairs Committee, and Financial Services Committee; the Massachusetts Bankers Association Federal Liaison Committee; and the Women in Housing and Finance Membership Committee (Washington, DC.)

Joanne also serves as a Commissioner of the Brookline Housing Authority; a board member of the Brookline Community Foundation, the Women's Lunch Place, and the Massachusetts Political Caucus PAC. She holds a B.A. from Yale University and an M.P.A. from the University of Maine.